



Martín Litwak

International speaker.
Noted author.
Industry expert.

BIOGRAPHY (COMPELTE)

A seasoned and senior author, speaker and trust and wealth structuring professional, Martin Litwak was trained as a lawyer specializing in wealth structuring and investment funds.

The founder of [Untitled](#) (formerly known as “Litwak & Partners”), a boutique law firm and the first legal family office of the Americas, and currently the CEO of the company, Litwak also sits on several international Boards and has been a noted subject matter expert and speaker in the sector for a number of years.

He is the CEO of [Smart Structuring](#), a blockchain interface that allows the trustee to store (and to manage) trusts in a perpetual, secure, transparent manner.

He obtained his Law Degree *cum laude* at the University of Buenos Aires (Argentina) in 1998 and his Ms. in Finance at the University of CEMA (Argentina) in 2000. He later qualified as a solicitor in both England & Wales and the British Virgin Islands.

Throughout his long professional career, during which he has lived and worked in Argentina, the British Virgin Islands, Uruguay and the United States, Martin has focused on providing advice to high net worth (HNW), ultra-high net worth (UHNW) and institutional families domiciled in Latin America.

His expertise in setting up and/or managing fiduciary structures designed to tackle issues related to the lack of rule of law, the lack of privacy and the fiscal voracity of the countries in which they reside and/or conduct their business activities, as well as his experience in resolving succession issues and/or to ensure that the family assets are well protected makes him one of the foremost lawyers in this field.

He has also assisted several Latin American based fund managers with the establishment and licensing of hundreds of investment funds, the majority of them in the British Virgin Islands and the Cayman Islands.

Finally, Martin has been very active in multi-jurisdictional mergers and acquisitions, international financial transactions of several types (i.e. private equity/*venture capital deals*, *project financing*, *structured finance*, *IPOs*, etc.), tax amnesties and the provision of advice in transactions involving crypto-assets and *Blockchain* (ICOs, STOs, etc.).

PUBLICATIONS AND CONFERENCES

Martin Litwak is the author and co-author of several articles published in legal publications and journals in **Latin America, the United Kingdom, and the United States**. In 2018, he published



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his first book [“How The Wealthiest People Protect Their Assets and Why We Should Imitate Them”](#).

The book, a demythologization of the “so-called offshore jurisdictions”, also known as “tax havens” is at the same time, a practical guide of options for efficient wealth structuring.

In 2020, he published his second book, [“Tax havens and tax hells: an alternative look at offshore jurisdictions and tax competition”](#), about taxing issues and international taxation matters.

In this book Martín Litwak covers topics such as tax competition among countries, the use of offshore jurisdictions, and the permanent tension existing between individuals and governments regarding tax issues.

The book also deals with international wealth planning, which is so important in unstable times like those we face today. Furthermore, it includes his reflections about novel issues, such as digital services tax, regulation of crypto currencies and taxes to be paid by robots.

During the last 20 years, Martin has spoken in regional and international conferences and seminars organized by prestigious institutions including; STEP Latin America, STEP Caribbean, STEP Barbados, Inter-American Bar Association, the Stock of Exchange of Peru, Foundation Libertad, Florida Bankers Association, Legal Week, Hedge Fund Association, Market Group, Fund Forum and Terrapin.

He has also spoken at a number of private events organized by well-known companies within the financial services industry including; Aviva, Old Mutual, Morgan Stanley, JP Morgan, HSBC, Allaria Ledesma, Cohen Sociedad de Bolsa (Stock of Exchange Company), EFG, Credit Andorra, Citywire, Brun Costa and many others.

In 2020, he joined the teaching staff of the CEMA University, where he previously gave several talks as a visiting professor. He was also present as a speaker at the University of Buenos Aires and the University of Miami.

PROFESSIONAL RECOGNITION

During his professional career, Martin has been recognized by important publications such as: **Who’s Who Legal, Chambers & Partners, Legal Week, Legal500, Euromoney** and **IFLR1000**.

In 2019, he was highlighted by **Who’s Who Legal** in the categories of Private Funds, Private Client and Mergers & Acquisitions and by **IFLR1000** in the categories of Banking, Capital Markets, Investment Funds, and Mergers & Acquisitions, and he was included – for the third consecutive



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year – in the **Legal Week Private Client Global Elite List**, the most prestigious directory of legal advisors to private clients.